

# M&AOP Platform for Private Equity

AI-Powered Strategic Decisioning for Portfolio Value Creation

**73–76%**

of PE deals are add-ons requiring integration

**67%**

say M&A takes 12+ months to deliver value

**Last**

M&A ranks last of 10 PE value creation levers

**12,500+**

PE-backed companies in exit inventory

## THE PE INTEGRATION CHALLENGE

Add-on acquisitions are the dominant PE deal type, yet integration consistently ranks as private equity's worst-performing value creation lever. FTI's 2025 PE Value Creation Index found only 9% of PE leaders prioritize M&A operations, despite the fact that most portfolio value depends on it. Operating teams are asked to manage more integrations across more portfolio companies, with leaner teams and compressed management fees. The result: value creation plans that look right on paper but take too long to realize, compressing IRR and eroding carry.

## WHAT M&AOP DOES

M&AOP is the AI operating platform purpose-built for M&A. It spans the full deal lifecycle, from strategy and diligence through integration planning and value capture. A team of specialized agents produces the deliverables each deal runs on, grounded in your own deal documents, validates decisions against the original rationale, and flags when execution drifts from the thesis. Your team sets how much the agents do on their own, with oversight and an audit trail across the lifecycle. Every downstream decision anchors to a deal's NorthStar (the structured strategic rationale that prevents the execution fragmentation that kills synergy realization).

## PLATFORM CAPABILITIES

Feature	What It Does
<b>Deal NorthStar</b>	Structured deal rationale, value drivers, and success criteria (the persistent strategic anchor from thesis through integration).
<b>Strategy Builder</b>	Auto-generate diligence checklists, integration plans, and interim operations policies tailored to each deal's NorthStar.
<b>Coherence Monitoring</b>	Continuous strategic-fit checks that flag when execution drifts from deal thesis, providing proactive governance across the lifecycle.
<b>Scenario Simulation</b>	Quantified comparison of integration approaches with trade-off analysis for data-driven recommendations.
<b>Portfolio Dashboard</b>	Cross-portfolio visibility into strategy readiness, decision queues, integration health, and blocker assessments.
<b>Agentic Advisory</b>	Domain-specific advisory agent for strategic analysis, scenario modeling, and artifact generation, trained on M&A methodology.
<b>Governance &amp; Oversight</b>	Approval gates, per-agent autonomy settings; role-based access keep humans in control. Every output shows sources and confidence scoring, with a full audit trail.
<b>Reporting &amp; Metrics</b>	Per-deal and cross-portfolio KPI tracking, scheduled reports, and AI-generated strategy insight reports.

## WHERE M&AOP MAPS TO THE PE OPERATING MODEL

**Portfolio-wide deployment.** A single platform relationship at the fund level rolls out to every portfolio company. One implementation serves the entire portfolio: standardized methodology, consistent execution, cross-portfolio visibility.

**Operating team force multiplier.** Mid-market PE firms (\$2–10B AUM) typically field 10–30 operating professionals across 10–50+ portfolio companies. M&AOP gives a lean operating team the same integration oversight and execution consistency that mega-funds staff 100+ people to achieve.

**Accelerated time-to-value.** Every month of delayed integration compresses IRR. Every failed add-on erodes carry. Bain’s 2026 PE report describes the environment as “12 is the new 5.” Fund economics now demand faster EBITDA growth on shorter effective timelines.

**Exit readiness.** Documented M&A capabilities and clean integration execution create multiple expansion at exit. Portfolio companies with systematic integration processes are more attractive to buyers.

## HOW PE FIRMS GET STARTED

M&AOP is designed to prove value on a single deal or portfolio company before expanding fund-wide.

Entry Model	Description
<b>100-Day Accelerator</b>	Deploy M&AOP at a newly acquired portfolio company during the standard 100-day plan. Embeds in the operating team’s existing post-close workflow. Measurable EBITDA impact within 90 days.
<b>Portfolio-Wide Pilot</b>	Deploy at 2–3 portfolio companies simultaneously for 60 days. Pre-negotiated annual terms signed at pilot start.
<b>Legacy Remediation</b>	Assess and remediate 3–5 legacy integrations across the portfolio. Surfaces integration debt and builds the quantified business case for portfolio-wide deployment.
<b>Annual Portfolio License</b>	Fund-level base fee covering operating team access, portfolio dashboard, cross-portfolio analytics, and standardized methodology deployment across portfolio companies.

## INDUSTRY ROI BENCHMARKS FOR SYSTEMATIC M&A INVESTMENT



## ABOUT TIGER TEAM M&A

Tiger Team M&A is a solutions provider for M&A excellence. M&AOP is enterprise-grade AI that operates, produces, and governs deal strategy, keeping decisions anchored to rationale. We help companies transform their M&A operations into competitive advantage, with a solution purpose-built for M&A, backed by Fortune 100 expertise.

**Ready to Explore?** Start with a NorthStar Sprint to create a strategic anchor point for upcoming deals, or an Value Blocker assessment on an existing portfolio company with stalled integration and synergies.

